



Ionut Adomnitei

General Manager

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40 0748222342 20/01/1981 Romanian Yes Married

Profile

Experienced General Manager with a demonstrated history of working in the automotive industry.

Highly flexible, resilient, and proactive General Manager with over 15 years of experience in automotive industry and over 10 Years in high level of management position, experienced in leading high budgets and multiple teams to achieve results.

Experience in Greenfield Start-ups, restructure and reorganizing companies, production rump- up, cost improvement, develop and implement strategies of the CEO/Board to achieve the visions for the companies. Managing high level of operations budget, generating, and maintaining productivity and quality and year over year continuous improvements.

Proven track of success in delivering results, setting and leading strategies and overcoming challenging business activities and crisis.

Strong communication and negotiation skills used to build effective business partnering with stakeholders and customers.

Effective coaching skills and "Can-Do" attitude to build high performing teams.

Skills

Core Competencies and Leadership Attributes:

Automotive standards: IATF 16949, ISO14001, 9001,others.

Operations management: Lean management systems, Value stream mapping, Preventive & Predictive maintenance management, Problem solving methodologies (6 Sigma, Shainin, Kaizen,5 why , Ishikawa), Quality focus - quality war rooms , quality tools ,Cost reduction and containment plan, SAP&IFS /ERP - implementation , Data-driven decision skills .

Change management, Supply chain management

P&L management, Budgeting, and forecasting, Strategic planning, Risk analysis management, Strategic direction setting, Results-driven

Team building and development, Accountability & Culture transformation, Transformation leadership & Interpersonal communication.

Languages

English



French



Interests

- Reading
- Sports
- Learning new skills
- Developing Good Habits

Education

10/2021 – present
Iasi, Romania **PHD- on going**
Gheorghe Asachi Technical University

09/2005 – 2006
Iasi, Romania **Master**
Gheorghe Asachi Technical University
Master in Production Management

10/2000 – 08/2005
Iasi, Romania **Engineering Degree**
Gheorghe Asachi Technical University
Engineering Degree in Material Science and Engineering

Professional

10/2022 – Present
Iasi, Romania **General Manager**
National Paints Factories Company S.A

Full P&L Responsibility for 1 Plant in Iasi, and 2 working locations in Bucharest and Cluj.
Restructure the company, Increase and profitability, Standardize and reorganize operations and manufacturing, re- technologize the plant, increase the market share of National Paints products.

Responsible for the future construction and development of 2 new Greenfield production plants with more than 400 employees to be hired in Romania and E.U. increase the business of the N.P Group in Europe & optimizing the cost structure for actual production plant in Iasi/Romania.
Responsible for Operational Process and Manufacturing Process all over National Paints Group: Plants in: Dubai-Sharjah, Jordan, Egypt, Romania, more than 5000 Employees overall.
Hire Personal, Rump up the production, Defining the strategy and processes to run the Plants.
Oversee day-to-day operations, defining strategy and process to develop profitability and sales.
Develop Sales In E.U

03/2020 – 10/2022
Iasi, Romania **General Manager**
Mennekes Electric SRL
Full P&L Responsibility
Responsible for the Construction and development of a 1 new Greenfield Production Plant for Mennekes Electric – foot print of 20.000 s.m , with more than 400 employees to be hired – reporting to the Managing Director and Bord of company, with a turn over budgeted at 80 Mil.Eur.
Implement a complete automatic warehouse of 10.000 Sm , with more than 12.000 location SAP Bins, Implement 3 production Lines & Start of production.
Hire the Staff, define processes and procedures, train and develop employees for product and processes – 120 people, Rump up the production.
Defining the strategy and processes to run the Plant.
Implement and obtain all Automotive standards IATF – 16949, ISO 14001 ,9001.
Implement and validate with main customers: Volvo,PSA,Hyundai ,Daimler, all products

Conduct a complete an Incentive program of 7

million Euro with Romanian Government for building the Plant and production lines.

01/2018 – 06/2020
Iasi, Romania

Plant Manager – Pumps & delegated General Manager for overall Delphi Plant

Delphi Technology

Full P&L Responsibility

Responsible for full P&L, year over year improvements and cost reductions, restructure the company and reorganize the departments, lead and implement a new production line and a investment of 70 mil Eur for new product.

Overseeing daily business operations for a plant with a 600 million Euro in turnover / year and 3500 employees, reporting to Vice-president and Operational Director.

Developing and implementing growth strategies and continues improvement in all segments.

Optimize the footprint of the production equipment's of the plant from 28.000 Sm to 36.000 Sm and integrate new products and production lines, supervise and coordinate with all the departments – products and lines transfers from facilities closed in Spain, France, England to Iasi Plant.

Develop and implement and reorganize the Plant to achieve LEAN VSD in all the plant and Increase EBITDA value.

Reduce overall stocks in Raw material and finish goods and reduce total cost of manufacturing processes.

Optimize the Manufacturing cost by running Kaizen events in all segments (147 events in 2 years in 7 autonomous business units) .

Lead a War room for quality issues and succeed to exit from quality escalation mode with Daimler, VW, PSA

04/2015 – 01/2018
Iasi, Romania

Operations Manager

Delphi Technology

Operation Manager for 4 Production Autonomous Units, Production of Pumps, and Injectors for Diesel & Gasoline Cars- with an average of 1700 employees and 12 direct reports, reporting to the Plant Manager.

Processes: CNC Machinery, Heat Treatment, DLC Treatment, Laser Welding, EOLT, Assembly.

Manage overall operations and is responsible for the effective and successful management of labor, productivity, quality control, and safety measures as established and set for the Operations Department.

Serve as a company representative on regulatory issues. Enhance the operational procedure, systems, and principles in the areas of information flow and management, business processes, enhanced management reporting, and look for opportunities to expand systems.

Carry out responsibilities in accordance with company's policies and applicable laws. Full responsibility for P&L of value stream, with focus on cost optimization, layout footprint optimization, quality.

03/2010 – 04/2015
Iasi, Romania

Production Manager

Delphi Technology

Production Manager for different Autonomous Units: CNC Machining, Heat treatment, Assembly, Test. Responsible for day-to-day production, with all the responsibility for the results of quality, volume, cost, inventory, and P&L of Business Unit. developing strategies to increase the productivity.

Leading a team of 250 employees to achieve day to day targets, reporting to Operations Manager of the Value Stream.

03/2008 – 03/2010
Iasi, Iasi

Production Supervisor

Delphi Technology

Production Supervisor for different Autonomous Production Units, responsible for shift-to-shift results.

leading a team of 50-100 employees to achieve shift objectives, reporting to the Production Manager of Business Unit.

06/2005 – 03/2008

Project Manager

Das Construction

Leading a team of 25-50 Employees in different projects in constructions: Building supermarkets, Hotels, Malls

LIST of the PAPERS:

ISI indexed articles:

1. I. Adomniței,; Cimpoeșu, R.; Chicet, D.L.; Coteață, M.; Lupu, F.C.; Bejinariu, C.; Andrușcă, L.; Paraschiv, P.; Axinte, M.; Bădărău, G.; et al. Behavior of YSZ (High Y2O3 Content) Layer on Inconel to Electro-Chemical Corrosion. *Materials* 2025, 18, 400. <https://doi.org/10.3390/ma18020400> (FI:3.2, Q2).
2. Cimpoeșu, R.; Luțcanu, M.; Cazac, A.M.; Adomniței, I., Bejinariu, C.; Andrușcă, L.; Prelipceanu, M.; Cioca, L.-I.; Chicet, D.L.; Radu, A.M.; et al. Electrochemical Corrosion Resistance of Al2O3–YSZ Coatings on Steel Substrates. *Appl. Sci.* 2024, 14, 10877. <https://doi.org/10.3390/app142310877> (FI:2.5, Q2).

Articles published in Conference Proceedings and indexed in international databases:

Adomniței, I., D.L. Chicet, B. Istrate, M. Benchea, G. Bădărău, N. Cimpoeșu, Obtaining and Characterization of High-Yttria Content Zirconia Coatings, 56th International October Conference on Mining and Metallurgy PROCEEDINGS, ISBN-978-86-6305-140-9.

Cimpoeșu N., Adomniței I., Munteanu C., Luțcanu M., Pop, A., Roman, A.M., Characterization of ceramic coatings with thermal barrier role obtained by atmospheric plasma jet spraying, 56th International October Conference on Mining and Metallurgy PROCEEDINGS, ISBN-978-86-6305-140-9.

Articles in the Iasi Polytechnic Institute Bulletin:

Adomniței I., A.M. Roman, V. Manole, C. Panaghie and N. Cimpoeșu, Preliminary Results on the Analysis of Materials Used in Micro-Electronics, *Buletinul Institutului Politehnic din Iași*, Vol. 67 (71), Numărul 3-4, pg. 9-19, Secția Știință și Ingineria Materialelor, ISSN 1453-1690 ISSN-L 1453-1690; 2021.

Adomniței I., Axinte M., Bernevig M.*., Luțcanu M., Știrbu I., Manole V., Cimpoeșu N., Analyzing the use of ceramic coatings for thermal barriers, *Buletinul Institutului Politehnic din Iași*, Vol. 67 (75), Numărul 3, Secția Știință și Ingineria Materialelor, ISSN 1453-1690 ISSN-L 1453-1690; 2025.

Participation in International and National Conferences:

I. Adomnatei, B. Istrate, D.L. Chicet, N. Cimpoesu, Obtaining and analysis of High ionut.adomnatei@gmail.com

I. Adomnитеi, N. Cimpoesu, Analysis of the possibility of usage ceramic thermal barrier coatings for Inconel 718, 6th International Conference of the Doctoral School, “Gheorghe Asachi” Technical University of Iasi, 2023, prezentare orală.

I. Adomnитеi, M. Axinte, R. Chelariu, N. Cimpoesu, Materials for electric contacts, 5th International Conference of the Doctoral School, “Gheorghe Asachi” Technical University of Iasi, 2022, prezentare orală.

I. Adomnитеi, R. Cimpoesu, M. Popa, A.-T. David (căsăt. Șutic), P. Paraschiv, I. Ioniță, R. Chelariu, N. Cimpoesu, Corrosion Resistance of Inconel 718 in Solutions with Various pH, Euroinvent 2023, International Conference on Innovative Research, prezentare poster.

I. Adomnитеi, D.L. Chicet, B. Istrate, M. Benchea, G. Bădărău, N. Cimpoesu, Obtaining and characterization of high-yttria content zirconia coatings, 56th International October Conference on Mining and Metallurgy, 2025, Bor, Serbia, prezentare orală.

I. Adomnитеi, C. Munteanu, F. C. Lupu, M. Axinte, D. L. Chicet, P. Paraschiv, S. G. Moga, N. Cimpoesu, Obtaining and characterization of YSZ - high Y₂O₃ content coatings, 10th International Conference on Materials Science and Technologies –ROMAT 2024, București, prezentare orală.

I. Adomnитеi, M. Axinte, M. Luțcanu, G. Bădărău, M.G. Hutanu, A.-M. Roman, D.L. Chicet, N. Cimpoesu, C. Munteanu, B. Istrate, M. Benchea, S. Moga, 13th International Conference on Materials Science and Engineering – BraMat 2024, Brașov, Romania, prezentare orală.

Member of the international project research team: European Union's Horizon 2020 research and innovation program under grant agreement no. 823802 (project SFERA-III CeLaTeBa).